| Date: 27 October 2017 STOCKMARKET SENTIMENT |          |     |      |      | NT   |      |     | DATE RANGE |     |   |                     |                    |       | SENTIMENT INDICATION |                    |  |          |         |          |          |          |
|---|----------|-----|------|------|------|------|-----|------------|-----|---|---------------------|--------------------|-------|----------------------|--------------------|--|----------|---------|----------|----------|----------|
| DAILY READINGS:                             |          | ] [ | Now  | -1   | -2   | -3   | -4  | -5         | -6  |   | Days Since Hi       | Days Since Highest |       | Days Since Lo        | ys Since Lowest    |  | Positive | Neutral |          | Ne       | gative   |
| VIX - "Fear Gauge"                          | <b>+</b> | 1 Г | 3%   | 11%  | 11%  | 10%  | 10% | 4%         | 5%  |   | 11-Feb-16           | 624                |       | 05-Oct-17            | 22                 |  |          |         |          |          | <b>↓</b> |
| Bull/Bear Ratio                             | 1        |     | 100% | 72%  | 68%  | 54%  | 57% | 50%        | 65% |   | 27-Oct-17           | 0                  |       | 22-Feb-16            | 613                |  |          |         |          |          | <b>↓</b> |
| Money Market Ratio                          | 1        |     | 6%   | 3%   | 3%   | 7%   | 11% | 10%        | 9%  |   | 15-Oct-15           | 743                |       | 01-Aug-17            | 87                 |  |          |         |          |          | Ψ.       |
| RSI Indicator - S&P 500                     | <b>→</b> |     | 79%  | 64%  | 61%  | 80%  | 77% | 97%        | 89% |   | 01-Mar-17           | 240                |       | 04-Nov-16            | 357                |  |          |         |          | <b>\</b> |          |
| RSI Indicator - FTSE 100                    | <b>→</b> |     | 50%  | 45%  | 34%  | 61%  | 60% | 60%        | 60% |   | 16-Jan-17           | 284                |       | 14-Dec-15            | 683                |  |          |         | <b>↑</b> |          |          |
| %age Stocks > 50 DMA - NY                   | <b>→</b> |     | 77%  | 77%  | 78%  | 81%  | 82% | 87%        | 85% |   | 18-Apr-16           | 557                |       | 20-Jan-16            | 646                |  |          |         |          | <b>1</b> |          |
| %age Stocks > 50 DMA - UK                   | <b>→</b> |     | 72%  | 66%  | 62%  | 70%  | 71% | 73%        | 74% |   | 24-Aug-16           | 429                |       | 11-Feb-16            | 624                |  |          |         |          | 1        |          |
| WEEKLY READINGS:                            |          | ] [ | Now  | -1   | -2   | -3   | -4  | -5         | -6  |   | Weeks Since Highest |                    | 3 Yrs | Weeks Since L        | /eeks Since Lowest |  | Positive |         | Neutral  | Ne       | gative   |
| Investment Media                            | 1        | 1 [ | 99%  | 94%  | 88%  | 80%  | 75% | 72%        | 71% | 1 | 03-Mar-17           | 34                 |       | 19-Feb-16            | 88                 |  |          |         |          |          | <b>↓</b> |
| Investment Advisors                         | 1        |     | 100% | 100% | 100% | 100% | 92% | 100%       | 96% |   | 27-Oct-17           | 0                  |       | 12-Feb-16            | 89                 |  |          |         |          |          | <b>↓</b> |
| Private Investors                           | →        |     | 53%  | 52%  | 53%  | 56%  | 52% | 43%        | 32% |   | 28-Nov-14           | 152                |       | 29-Jan-16            | 91                 |  |          |         | 1        |          |          |
| Fund Managers Equity %                      | <b>→</b> |     | 65%  | 57%  | 71%  | 87%  | 93% | 68%        | 63% |   | 03-Mar-17           | 34                 |       | 02-Oct-15            | 108                |  |          |         |          | <b>\</b> |          |
| Lipper Mutuals & ETF Flow                   | <b>→</b> |     | 64%  | 42%  | 36%  | 30%  | 30% | 54%        | 48% |   | 21-Nov-14           | 153                |       | 11-Sep-15            | 111                |  |          |         |          | <b></b>  |          |

## **How to Interpret our Stockmarket Sentiment Readings**

Purpose & Objective: At Financial Themes we believe it essential to monitor a broad range of Stockmarket Sentiment Indicators so that we can formulate our own view on how the various stockmarket participants are responding to ever changing market conditions. Knowing how to interpret this data is vital to our success and requires a high degree of counter intuitive thinking. We treat such information in a Contrarian fashion believing that when the general public; the financial media and investment advisors are all measurably very Bullish, we are usually approaching a "Market Top". When the inflow of Money is at its highest a correction will often follow. Whereas Sentiment and Money inflow are usually extremely low at a "Market Bottom". Timing such a correction can still prove difficult to predict and would recommend Sentiment Analysis should not be used in isolation. We use this data to support our multi-faceted approach towards research across all markets to aid and improve our decision process. The Sentiment Indication table (top right) plots each reading across a spectrum ranging from Positive to Negative. Whilst the table below offers a brief explanations on the 10 Indicators (5 Daily/5 Weekly) used to help formulate our overall assessment of Stockmarket Sentiment.

| spectrum ranging from Positive to Negative. Whilst the table below offers a brief explanations on the 10 Indicators (5 Daily/5 Weekly) used to help formulate our overall assessment of Stockmarket Sentiment. |  |  |  |  |  |  |  |  |
|--|--|--|--|--|--|--|--|--|
| DAILY SENTIMENT READINGS   | WEEKLY SENTIMENT READINGS  |  |  |  |  |  |  |  |
| Index Options traded in the stockmarket. Specifically, the index is used to forecast future volatility in the months   | Investment Media - A weekly survey of the numerous articles by financial journalists where opinions as to the direction of stockmarkets can be recorded. High readings will appear when the majority of  |  |  |  |  |  |  |  |
| ,  | financial journalists advocate stockmarket investments as we approach a Market Top.  |  |  |  |  |  |  |  |
| funds which will profit if markets fall. This usefully provides a measure of where sentiment lies. If the ratio is very  | Investment Advisors - Similar to the Investment Media, weekly Opinion Polls canvas Investment  Advisors as to their outlook (and in turn their recommendations to their clients) regarding the stockmarket. Sadly their opinions, particularly when reaching extreme readings, are often wrong.              |  |  |  |  |  |  |  |
| Money Market funds when they fear stockmarkets will fall and will transfer out of MM funds when they expect  | <u>Private Investors</u> - Private Investor Opinion Polls are prolific within the Investment Community. Often completed by the keen amateur, they measure the private investor's opinion on Stockmarkets.  Ranging from Bullish to Bearish they will often hit extreme readings as stockmarkets turn.        |  |  |  |  |  |  |  |
| I  | Fund Managers Equity % - This indicator measures the aggregate percentage that Fund Managers hold in the Stockmarket within the Fund(s) they manage. Viewed as an inverse fuel gauge for the market, extremely high readings imply that there is little fuel left and should serve as a warning.             |  |  |  |  |  |  |  |
| Moving Average. A healthy market would see more than 50% of stocks above their 50 DMA. Extremely high/low  | <u>Lipper Mutuals &amp; ETF Flow</u> - Lipper is a financial company that provides weekly data on the flow of money in/out of all US Retail Investment funds including Mutual funds and ETFs. Studying the flow of money into and out of funds helps to determine how retail investors view the stockmarket. |  |  |  |  |  |  |  |