STOCKMARKET SENTIMENT READINGS www.financialthemes.com

Date: 06 December 2013	STOCKMARKET SENTIMENT								DA	TE RAN	GE		SENTIMENT INDICATION				
DAILY READINGS:		Now	-1	-2	-3	-4	-5	-6	Days Since Hi	Days Since Highest		Days Since Lo	west	Positive	Neutr	ral	Negative
VIX - "Fear Gauge"	1	10.7%	16.3%	14.6%	14.0%	12.6%	10.3%	7.2%	17-Nov-11	750		14-Mar-13	267				<b>↓</b>
Bull/Bear Ratio	→	74%	95%	95%	100%	100%	97%	82%	02-Dec-13	4		05-Jun-12	549			1	
Money Market Ratio	1	19%	7%	10%	7%	9%	21%	19%	08-Jul-13	151		04-Apr-12	611				<b>1</b>
RSI Indicator - S&P 500	→	75%	59%	68%	68%	78%	84%	85%	08-Feb-12	667		17-May-12	568			1	
RSI Indicator - FTSE 100	<b>→</b>	29%	14%	16%	19%	29%	40%	40%	29-Jan-13	311		09-Oct-13	58		<b>↑</b>		
%age Stocks > 50 DMA - NY	<b>→</b>	70%	61%	62%	65%	68%	76%	74%	03-Feb-12	672		01-Jun-12	553			1	
%age Stocks > 50 DMA - UK	→	47%	36%	39%	44%	58%	65%	65%	25-Jan-13	315		24-May-12	561		1		
WEEKLY READINGS:		Now	-1	-2	-3	-4	-5	-6	Weeks Since Highest		3 Yrs	Weeks Since L	owest	Positive	Neutr	ral	Negative
Investment Media	1	100%	98%	96%	92%	83%	75%	71%	06-Dec-13	0		21-Oct-11	111				1
Investment Advisors	1	81%	89%	85%	81%	81%	81%	78%	17-May-13	29		07-Oct-11	113				1
Private Investors	→	64%	68%	70%	84%	89%	81%	73%	14-Jan-11	151		03-May-13	31			1	
Fund Managers Equity %	<b>↓</b>	91%	97%	84%	78%	82%	91%	77%	01-Feb-13	44		07-Oct-11	113			•	1
Lipper Mutuals & ETF Flow	→	69%	64%	63%	81%	98%	92%	70%	02-Aug-13	18		19-Aug-11	120			1	

## **How to Interpret our Stockmarket Sentiment Readings**

Purpose & Objective: At Financial Themes we believe it essential to monitor a broad range of Stockmarket Sentiment Indicators so that we can formulate our own view on how the various stockmarket participants are responding to ever changing market conditions. Knowing how to interpret this data is vital to our success and requires a high degree of counter intuitive thinking. We treat such information in **Contrarian** fashion believing that when the general public; the financial media and investment advisors are all measurably very Bullish, we are usually approaching a "Market Top". When the inflow of Money is at its highest a correction will often follow. Whereas Sentiment and Money inflow are usually extremely low at a "Market Bottom". Timing such a correction can still prove difficult to predict and would recommend Sentiment Analysis should not be used in isolation. We use this data to support our multi-faceted approach towards research across all markets to aid and improve our decision process. The Sentiment Indication table (top right) plots each reading across a spectrum ranging from Positive to Negative. Whilst the table below offers a brief explanations on the 10 Indicators (5 Daily/5 Weekly) used to help formulate our overall assessment of Stockmarket Sentiment.

our overall assessment of Stockmarket Sentiment.
WEEKLY SENTIMENT READINGS
<u>Investment Media</u> - A weekly survey of the numerous articles by financial journalists where opinions
as to the direction of stockmarkets can be recorded. High readings will appear when the majority of
financial journalists advocate stockmarket investments as we approach a Market Top.
h Investment Advisors - Similar to the Investment Media, weekly Opinion Polls canvas Investment
Advisors as to their outlook (and in turn their recommendations to their clients) regarding the
stockmarket. Sadly their opinions, particularly when reaching extreme readings, are often wrong.
<u>Private Investors</u> - Private Investor Opinion Polls are prolific within the Investment Community.
. Often completed by the keen amateur, they measure the private investor's opinion on Stockmarkets
Ranging from Bullish to Bearish they will often hit extreme readings as stockmarkets turn.
Fund Managers Equity % - This indicator measures the aggregate percentage that Fund Managers
e hold in the Stockmarket within the Fund(s) they manage. Viewed as an inverse fuel gauge for the
market, extremely high readings imply that there is little fuel left and should serve as a warning.
<u>Lipper Mutuals &amp; ETF Flow</u> - Lipper is a financial company that provides weekly data on the flow of
money in/out of all US Retail Investment funds including Mutual funds and ETFs. Studying the flow of
money into and out of funds helps to determine how retail investors view the stockmarket.