## STOCKMARKET SENTIMENT READINGS

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Date: 06 September 2013		STOCKMARKET SENTIMENT							DATE RANGE						SENTIMENT INDICATION							
DAILY READINGS:		Now	Now -1 -2 -3 -4 -5 -6			Days Since Hi	Days Since Highest		Yrs Days Since Lowest			Positive		Neutral		Negative						
VIX - "Fear Gauge"	Ţ	13.3%	13.1%	13.4%	15.5%	16.7%	16.7%	16.1%		03-Oct-11	704	] [	14-Mar-13	176	Г					Ţ		
Bull/Bear Ratio	→	40%	45%	50%	48%	49%	49%	53%		28-May-13	101		04-Oct-11	703	F			1		·		
Money Market Ratio	→	54%	58%	57%	57%	55%	55%	53%		, 08-Jul-13	60		04-Apr-12	520				1				
RSI Indicator - S&P 500	→	51%	50%	48%	36%	29%	29%	32%		08-Feb-12	576		17-May-12	477				1				
RSI Indicator - FTSE 100	→	49%	47%	39%	38%	43%	29%	39%		29-Jan-13	220		17-May-12	477				↑				
%age Stocks > 50 DMA - NY	→	47%	47%	46%	38%	33%	33%	45%		03-Feb-12	581		19-Aug-11	749				↑				
%age Stocks > 50 DMA - UK	→	65%	62%	60%	65%	65%	56%	65%		25-Jan-13	224		19-Aug-11	749					t			
WEEKLY READINGS:	Now	-1	-2	-3	-4	-5	-6		Weeks Since H	lighest	3 Yrs	Weeks Since L	owest		Positive		Neutral		Negative			
Investment Media	→	59%	70%	78%	83%	84%	81%	78%	I I	29-Apr-11	123		21-Oct-11	98	Г			<b>↑</b>		_		
Investment Advisors	→	56%	48%	59%	74%	81%	78%	85%		17-May-13	16		07-Oct-11	100				<b>↑</b>				
Private Investors	$\rightarrow$	37%	42%	46%	64%	75%	84%	88%		14-Jan-11	138		03-May-13	18			↑					
Fund Managers Equity %	→	43%	47%	36%	68%	74%	72%	84%		01-Feb-13	31		07-Oct-11	100				1				
Lipper Mutuals & ETF Flow	→	21%	38%	47%	69%	92%	100%	97%		02-Aug-13	5		19-Aug-11	107			↑					
Purpose & Objective: At Financial Themes we believe it essential to monitor a broad range of Stockmarket Sentiment Indicators so that we can formulate our own view on how the various stockmarket participants are responding to ever changing market conditions. Knowing how to interpret this data is vital to our success and requires a high degree of counter intuitive thinking. We treat such information in a <b>Contrarian</b> fashion believing that when the general public; the financial media and investment advisors are all measurably very Bullish, we are usually approaching a "Market Top". When the inflow of Money is at its highest a correction will often follow. Whereas Sentiment and Money inflow are usually extremely low at a "Market Bottom". Timing such a correction can still prove difficult to predict and would recommend Sentiment Analysis should not be used in isolation. We use this data to support our multi-faceted approach towards research across all markets to aid and improve our decision process. The Sentiment Indication table (top right) plots each reading																						
across a spectrum ranging from Positive to Negative. Whilst the table below offers a brief explanations on the 10 Indicator																						
DAILY SENTIMENT READINGS											WEEKLY SENTIMENT READINGS											
<b><u>VIX</u></b> - Often referred to as the "Fear Gauge" this indicator is used to measure "Implied Volatility" via the pricing of Index Options traded in the stockmarket. Specifically, the index is used to forecast future volatility in the months ahead. In a Contrarian sense implied volatility will be very low at Market Tops and extremely high after a sharp fall.													Investment Media - A weekly survey of the numerous articles by financial journalists where opinions as to the direction of stockmarkets can be recorded. High readings will appear when the majority of financial journalists advocate stockmarket investments as we approach a Market Top.									
<b>Bull/Bear Ratio</b> - Created by dividing the amount of money invested in funds which will profit if markets rise into funds which will profit if markets fall. This usefully provides a measure of where sentiment lies. If the ratio is very high most investors expect the market to rise. Which implies there are few investors left to buy into the market.												Investment Advisors - Similar to the Investment Media, weekly Opinion Polls canvas Investment Advisors as to their outlook (and in turn their recommendations to their clients) regarding the stockmarket. Sadly their opinions, particularly when reaching extreme readings, are often wrong.										
Money Market Ratio - This indicator measures the way in which private investors will transfer their holdings into Money Market funds when they fear stockmarkets will fall and will transfer out of MM funds when they expect stockmarkets to rise. The Money Market Ratio will be extremely low near a Market Top and vice versa. RSI Indicators - These measure the change in price momentum, measuring the relative price of a Stock/Index to its normal price range to determine whether the asset is relatively too strong (i.e. too high) or too weak (i.e. too low).												Private Investors- Private Investor Opinion Polls are prolific within the Investment Community.Often completed by the keen amateur, they measure the private investor's opinion on Stockmarkets.Ranging from Bullish to Bearish they will often hit extreme readings as stockmarkets turn.Fund Managers Equity %- This indicator measures the aggregate percentage that Fund Managershold in the Stockmarket within the Fund(s) they manage. Viewed as an inverse fuel gauge for the										
<b>%age Stocks &gt; 50 DMA</b> - A reliable indicator that measures the percentage number of stocks above their 50 Day Moving Average. A healthy market would see more than 50% of stocks above their 50 DMA. Extremely high/low												market, extremely high readings imply that there is little fuel left and should serve as a warning. <u>Lipper Mutuals &amp; ETF Flow</u> - Lipper is a financial company that provides weekly data on the flow of money in/out of all US Retail Investment funds including Mutual funds and ETFs. Studying the flow of money into and out of funds helps to determine how retail investors view the stockmarket.										